

Pivotal Vision, LLC signs Langbaum Associates Inc. to represent Pivotal Vision and its Autonomous Surveillance Solutions for US Northeast Region

Minneapolis, MINNESOTA (July 8, 2013) — Pivotal Vision, the developer of the iAlert and iAlert High Security Autonomous Surveillance Solutions, today announced its partnership with Langbaum Associates Inc. to represent their surveillance solutions for the US Northeast Region. Langbaum Associates will focus on providing Pivotal Vision's autonomous surveillance solutions to critical infrastructure, commercial and government markets.

“We are very excited to have Langbaum Associates as a partner,” said Jerry Larsen, CEO of Pivotal Vision. “They’ve built a reputation for innovation and excellent customer service and we’re happy to have them representing Pivotal Vision’s Autonomous Surveillance Solutions to their clients. “By joining forces with experienced and knowledgeable Manufacturer’s Representatives like Langbaum Associates, we can be assured that our solutions will reach the best dealers and integrator within the market.”

About Pivotal Vision

Pivotal Vision® is the leading provider of autonomous surveillance solutions for critical infrastructure industries worldwide. Pivotal Vision develops and markets its iAlert Autonomous Surveillance Analytics System and the iAlert High Security Autonomous Surveillance Analytics System, the most technically advanced video analytics and video management system available.

For more information about Pivotal Vision, visit www.pivotal-vision.com

About Langbaum Associates Inc

Langbaum Associates is a Manufacturer's Representative firm established in 1972 with the charter to establish, maintain and support a network of Dealers and Distributors for the sale, installation and service of products and systems for companies in the Closed Circuit Television segment of the Security Marketplace. In addition to supporting Security Dealers and Distributors, we also work extensively with architects, engineers, consultants, and end-users, to assist in designing systems, writing specifications, and creating state of the art solutions and bid opportunities. Langbaum Associates covers the Northeast United States; Connecticut, Delaware, New Hampshire, New Jersey, New York, Massachusetts, Maine, Rhode Island and Vermont

For more information about Langbaum Associates Inc, visit <http://www.ilasales.com>

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